FY2025 CoC Competition – Renewal & New Project Score Sheet Overview

Purpose of This Workbook:

• Evaluate projects using standardized metrics aligned with the FY2025 NOFO.

• Ensure scoring reflects required services, treatment integration, and coordination with law enforcement.

• Support data driven, defensible funding decisions.

Contents:

1. Renewal Project Score Sheet – Evaluates performance, HMIS data, compliance, monitoring, and outcomes.

2. New Project Score Sheet – Evaluates project design, applicant experience, readiness, service structure, treatment integration, and partnerships.

How to Use the Score Sheets:

• Each metric includes max points and a rubric defining full, partial, and minimal points.

• Score based only on evidence provided in the application.

• Use Notes fields to justify scoring.

• Totals calculate automatically.

Reviewer Guidance:

• Apply rubrics consistently.

• Do not assume missing information.

• Ensure required elements for the project type are included.

• Use verified HMIS, APR, and monitoring data for renewal scoring.

Renewal Project Evaluation Tool

Category	Description	Metric	Points	Possible Score	Score
Treatment & Recovery Integration (Section V., pg. 77-80)	Availability and quality of behavioral health, Substance Abuse Disorder, and recovery services integrated into the project.	MOUs with off site behavioral health/medical providers.	5	10	
		On-site or partnered treatment services (mental health, Substance Abuse Disorder)	10		
Required Service Participation (Section V. pg. 80)	Clarity and enforcement of required services and engagement expectations for participants.	Engagement in supportive services is completely voluntary.	0	10	
		No clear expectations evident in policy documents	3		
		Service participation is expected or recommended. Services are available but not clearly structured as required.	5		
		Written occupancy agreements explicitly require service participation. Requirement applies to all participants with clear expectations spelled out	10		
Healthcare/Mainstream Linkages (Section V., pg. 84-85)	Strength of partnerships and referral pathways to healthcare, Medicaid, Workforce and Mainstream Benefits.	The project references general collaboration with housing or healthcare providers but provides no concrete documentation, and the connections offer limited or uncertain impact on project capacity.	2	10	
		Partnerships are supported primarily by MOUs or narratives, indicating access to housing or healthcare resources, but commitments lack specificity, quantification, or firm documentation	5		
		The project demonstrates at least one meaningful Letter of Commitment plus additional documented partnerships that offer significant housing or healthcare support	10		
Law Enforcement Coordination (Section V., pg. 86-87)	Formalized protocols and working relationships with law enforcement and first responders.	Project shows little to no evidence of working with law enforcement or first responders, no documented protocols	2	6	
		The project demonstrates some established working relationships with law enforcement or first responders, supported by basic documentation or consistent informal collaboration	4		
		The project provides formal protocols or agreements showing active collaboration with law enforcement and first responders, including referral pathways, and shared engagement practices.	6		
Exits to Unsubsidized Permanent Housing (Section V., pg. 71-72)	HMIS-verified rates of exits to unsubsidized permanent housing based on APR Q23a/b.	<40%	2	8	
		40%-59%	4		
		60%-79%	6		
		80%-100%	8		
Returns to Homelessness (Section V., pg 72-73)	SPM Measure 2 results showing how often households return to homelessness after exit.	<40%	1	4	
		40%-59%	2		
		60%-79%	3		
		80%-100%	4		
Income/Employment Growth (Section V., pg. 73-74)	HMIS APR data (Q19–Q20) reflecting increases in earned income for leavers and stayers.	<40%	2	8	
		40%-59%	4		
		60%-79%	6		
		80%-100%	8		
Income/ Non Employment Growth (Section V., pg. 74)	HMIS APR data (Q19–Q20) reflecting increases in non-earned income.	<40%	1	6	
		40%-59%	2		
		60%-79%	4		
		80%-100%	6		
Self-Sufficiency: What is the project's plan to provide supportive services and assistance to ensure participants are able to successfully obtain self-sufficiency and exit homelessness.	Response gives a vague plan to increase client self-sufficiency and non subsidized permanent housing placements	<40%	2	6	
		40%-59%	3		
		60%-79%	4		
		80%-100%	6		
Client Demographic Disability (Section V., pg. 61)	% of clients with a physical disability	<40%	1	5	
		40%-59%	2		
		60%-79%	4		
		80%-100%	5		
Financial Management (Section V., pg. 65)	Budget accuracy, drawdown consistency, and financial controls.	< 60% of awarded funds spent	1	5	
		61% – 74% of awarded funds spent	2		
		75% – 90% of awarded funds spent	4		
		91% – 100% of awarded funds spent	5		
Coordinated Entry (Section III, pg. 18)	Clients entering a project are referred from Coodinated Entry Prioritization List	<40%	1	4	
		40%-59%	2		
		60%-79%	3		
		80%-100%	4		
Audit/Monitoring Status (Section V., pg. 65)	Status of HUD monitoring, audits, and corrective actions.	Non-Compliant: One or more unresolved findings, material weaknesses, questioned costs, or repeat deficiencies.	0	2	
		Compliant: No open findings; or all past findings fully resolved with documentation.	2		
			Total Points	84	

New Project Evaluation Tool

Experience	Metric	Points	Possible Score	Score
CoC Participation: Applicant attends CoC meetings, CoC committee meetings, participates in PIT count planning/execution, involved in working with homeless persons that is complementary with CoC.	No	0	**2**	
	Yes	2		
Applicant Experience: Experience of the applicant and sub-recipient's (if any) in working with the proposed population and in operating TH projects or other projects that helped house individuals within 24 months. Experience to carry out the project as detailed in the project application and the capacity to administer federal funds. Demonstrating capacity may include a description of the applicant with similar projects and with successful administration of federal, state, local, or privately funded programs.	Some experience operating transitional housing but limited detail or outcomes.	2	**8**	
	Applicant demonstrated experience delivering transitional housing and support services; strong staffing model.	6		
	Applicant describes strong track record with transitional housing and an ability to house individuals within 24 months. Includes highly qualified staff.	8		

Project Design	Metric	Points	Possible Score	Score
1. Treatment & Behavioral Health Integration: Availability and quality of behavioral health, SUD, and recovery services integrated into the project. (SectionV., pg. 77-80)	Applicant shows MOUs with off site behavioral health/medical providers.	7	**15**	
	On-site or partnered treatment services (mental health, substance use disorder)	15		
2. Required Service Participation: Clarity and enforcement of required services and engagement expectations for participants, including narrative around their 40-hour work/supportive service requirement plans. (Section V., pg. 80)	Engagement in supportive services is completely voluntary.	0	**15**	
	No clear expectations evident in policy documents	5		
	Service participation is expected or recommended. Services are available but not clearly structured as required.	7		
	Written occupancy agreements explicitly requires service participation (40-hour per week work/supportive services). Requirement applies to all participants with clear expectations spelled out	15		
3. Healthcare/Mainstream Linkages: Strength of partnerships and referral pathways to healthcare, Medicaid, Workforce and Mainstream Benefits. (Section V., pg. 56)	The project references general collaboration with housing or healthcare providers but provides no concrete	2	**10**	
	Partnerships are supported primarily by MOUs or narratives, indicating access to housing or healthcare resources, but commitments lack specificity, quantification, or firm documentation	5		
	The project application includes at least one meaningful Letter of Commitment for treatment, detox, recovery services. Partnerships with hospitals, behavioral health clinics	10		
4. Law Enforcement Coordination: Formalized protocols and working relationships with law enforcement and first responders. (Section V., pg. 86-87)	The project shows little to no evidence of working with law enforcement or first responders, with no documented protocols	2	**6**	
	The project demonstrates some established working relationships with law enforcement or first responders, supported by basic documentation or consistent informal collaboration	4		
	The project has formal protocols with law enforcement, EMS and first responders, including referral pathways, and shared engagement practices. Also safety procedures and crisis response plans	6		

Performance Measures	Metric	Points	Possible Score	Score
Employment and Income Growth: What is the project's plan to increase the percentage of persons who increase cash from employment and in order to live independently. (Section V., pg 73-74)	Basic employment supports (e.g., referrals, resume help) but no formal partnerships or measurable goals.	2	8	
	Good plan with some partnerships and regular employment services; goals are present but not fully developed.	5		
	Workforce development partnerships (WIOA, employers, training programs) Income-boosting strategies (employment, SSI/SSDI, TANF)	8		
Non Earned Income Growth: What is the project's plan to increase the percentage of persons who increase cash from non employment sources . (Section V., pg 74)	Basic employment supports (e.g., referrals, resume help) but no formal partnerships or measurable goals.	2	8	
	Good plan with some partnerships and regular employment services; goals are present but not fully developed.	5		
	Workforce development partnerships (WIOA, employers, training programs) Income-boosting strategies (employment, SSI/SSDI, TANF)	8		
Self-Sufficiency: What is the project's plan to provide supportive services and assistance to ensure participants are able to successfully obtain self-sufficiency and exit homelessness.	Response gives a vague plan to increase client self-sufficiency and non subsidized permanent housing placements	2	8	
	Response gives a sufficient plan to increase client self-sufficiency and non subsidized permanent housing placements	5		
	Response gives detailed plan to increase client self-sufficiency and non subsidized permanent housing placements	8		
Financial	**Metric**	**Points**	**Possible Score**	**Score**
Budget & Cost Reasonableness: Is the project's budget reasonable, cost efficient and include adequate staffing resources to fulfil support service requirements? (Section V., pg. 57)	Budget and Budget Narrative reflect effective program administration and costs are allowable.	2	8	
	Budget and Budget Narrative included but the information is unclear.	5		
	Budget and Budget Narrative reflect effective program administration and costs are allowable.	8		
		Total Points	**88**	

Street Outreach Project Evaluation Tool

Category	Metric	Points	Possible Score	Score
1. CoC Participation: Applicant is attends CoC meetings, CoC committee meetings, participates in PIT count planning/execution, involved in working with homeless persons that is complementary with CoC.	No	0	2	
	Yes	2		
2. Applicant Experience: Experience of the applicant and sub-recipient's (if any) in working with the proposed population and in providing housing similar to that proposed in the application. Experience to carry out the project as detailed in the project application and the capacity to administer federal funds. Demonstrating capacity may include a description of the applicant with similar projects and with successful administration of federal, state, local, or privately funded programs.	Some outreach experience but limited detail or outcomes.	2	8	
	Applicant demonstrated experience delivering street outreach; strong staffing model.	6		
	Applicant describes strong track record with documented outcomes, fidelity to outreach standards, and highly qualified staff.	8		

Category	Metric	Points	Possible Score	Score
1. Leveraging Mainstream Resources (Section V., pg. 58)	Mentions resource linkages but lacks detail or formalized partnerships.	3	**15**	
	On-site or partnered treatment services (mental health, substance use disorder)	7		
	Applicant shows formal partnerships/MOUs with mainstrean health, social and employment programs	15		
2. Strategy to Serve People with Histories of Unsheltered Homelessness (Section V., pg. 58)	General engagement process but not tailored to unsheltered or disengaged individuals.	3	**15**	
	Clear engagement plan tailored to high-barrier individuals.	9		
	Applicant includes detailed engagement model indicating assertive engagement, trauma-informed, culturally responsive practices. Shows data on past success.	15		
3.Effectiveness in Helping People Exit Unsheltered Homelessness. (Section V., pg. 59)	The applicant provides clear historical performance showing strong rates of exits to permanent housing, shelter, and treatment.	2	**10**	
	Applicant shows positive exits and increasing trend, even if not perfect.	5		
	Some positive exits but limited data or mixed performance. No specific outcomes.	10		
4. Law Enforcement Coordination: Formalized protocols and working relationships with law enforcement and first responders. (Section V., pg. 58-59)	The applicant has occasional coordination with law enforcement, informal relationships.	2	**6**	
	Applicant shows active, documented relationships with law enforcement; demonstrates regular communication.	4		
	Formalized partnerships with law enforcement and first responders; co-response protocols; cross-training documented.	6		
Budget & Cost Reasonableness: Is the project's budget reasonable, cost efficient and include adequate staffing resources to fulfil support service requirements? (Section V., pg. 59)	Budget and Budget Narrative reflect effective program administration and costs are allowable.	2	**8**	
	Budget and Budget Narrative included but the information is unclear.	5		
	Budget and Budget Narrative reflect effective program administration and costs are allowable.	8		
		Total Points	**64**	